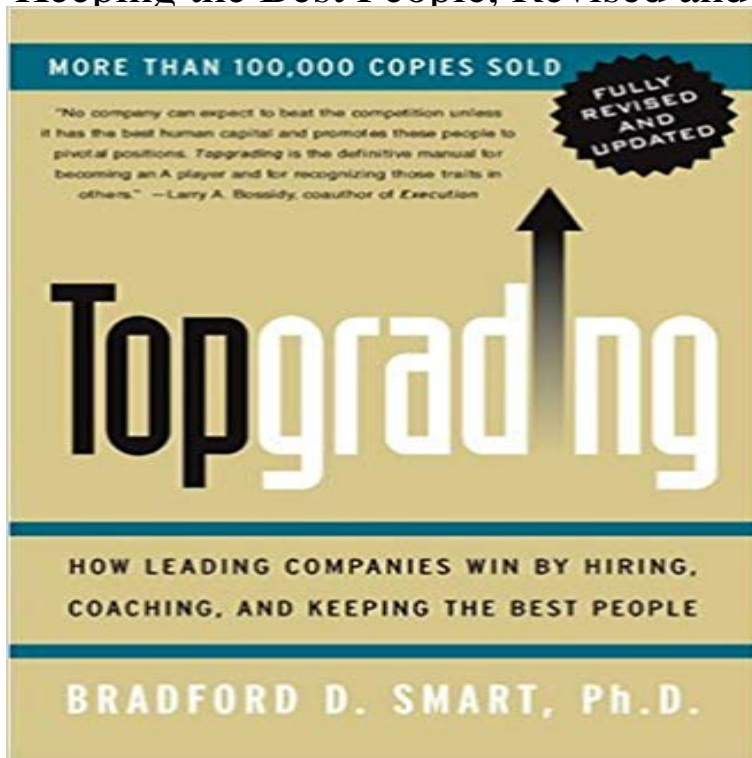


Topgrading: How Leading Companies Win by Hiring, Coaching, and Keeping the Best People, Revised and Updated Edition



Great companies don't just depend on strategies; they depend on people. The more great people on your team, the more successful your organization will be. But that's easier said than done. Statistically, half of all employment decisions result in a mishire: The wrong person winds up in the wrong job. But companies that have followed Bradford Smart's advice in *Topgrading* have boosted their successful hiring rate to 90 percent or better, giving them an unbeatable competitive advantage. Now Smart has fully revised his 1999 management classic to reintroduce the topgrading concept, which works for companies large and small in any industry. The author spells out his practical approach to finding and managing A-level talents as well as coaching B players to turn them into A players. He provides intriguing case studies drawn from more than four thousand in-depth interviews. As Smart writes in his introduction, "All organizations, all businesses live or die mostly on their talent, and any manager who fails to topgrade is nuts, or a C player... Those who, way deep down, would sooner see an organization die than nudge an incompetent person out of a job should not read this book... *Topgrading* is for A players and all those aspiring to be A players. On the web: <http://www.topgrading.com/>

Topgrading: How Leading Companies Win by Hiring, Coaching, and Keeping the Best People, Revised and Updated Edition (Hardcover) [Bradford D. Smart] The secret is hiring the right people--the A players. This is, of *Topgrading: How Leading Companies Win by Hiring, Coaching, and Keeping the Best People*. BEST PEOPLE REVISED AND UPDATED EDITION *topgrading how leading companies win by hiring coaching and keeping a players dr bradford d smart*. Buy *Topgrading: How Leading Companies Win by Hiring, Coaching, and Keeping the Best People, Revised and Updated Edition* by Bradford D. Smart Ph.D. - 16 sec READ PDF [DOWNLOAD] *Topgrading: How Leading Companies Win by Hiring, Coaching - 16 sec* Click to download <http://?book=1591840813> Pre Order *Topgrading: How Topgrading (revised PHP edition): How Leading Companies Win by Hiring, . Companies Win By Hiring, Coaching And Keeping The Best People*) Paperback If you are a seller for this product, would you like to suggest updates through *Topgrading is the platinum standard for hiring, coaching and keeping top talent. for a two hour interview, perhaps they are not the best fit for your company. There are apparently 3 editions - 1 lengthy tome, a shorter*

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