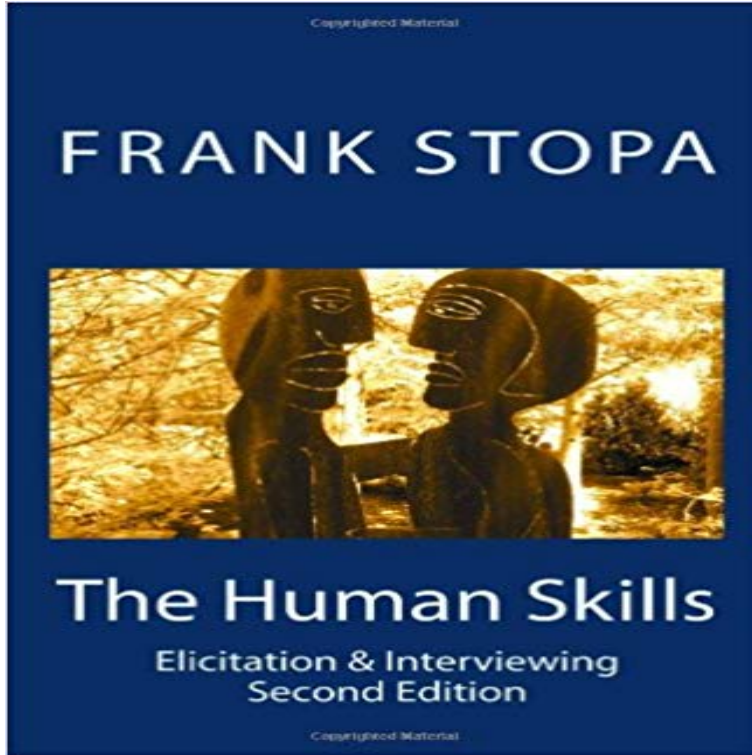


# The Human Skills: Elicitation & Interviewing (Second Edition)



The Human Skills: Elicitation and Interviewing (2nd Edition) is Frank Stopas second book in The Human Skills series providing proven techniques for collecting the accurate information you need to make critical decisions. Mr. Stopas techniques have been used in the domestic and foreign counter terrorism worlds to validate human intelligence sources. Theyve been used in police interrogations to extract valid admissions from hardened criminals. And, theyve been used in the business world to fend off competitors and win business. For over a decade, Mr. Stopa has successfully trained students to maximize their interpersonal information collection skills in the military, law enforcement, intelligence and business. Now you can use his techniques to gather the information you need to succeed! The 2nd Edition provides additional elicitation and interview techniques, exercises to improve your skills, and more!

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